Business Administration Career Outlook 2010-2011

Business Administration Programs Available at Bemidji State University:

**Majors:** Business Administration (B.S.), Management Information Systems (B.S.), Computer Information Systems (B.S.), Marketing Communication (B.S.). Refer to separate Career Outlooks for Computer Information Systems and Marketing Communication.

**Fields of Emphasis:** Finance, Generalist, Management, Marketing, Entrepreneurship/Small Business Management, International Business

**Minors:** Business Administration, Management Information Systems, Computer Forensics

**Related Program:** Fraud Examination Minor (Accounting)

**Department Website:** http://www.bemidjistate.edu/academics/departments/business_administration

**Major Highlights:**
The Business Administration program offers study in finance, management, marketing, entrepreneurship/small business management, international business, management information systems, computer forensics, computer information systems, fraud examination, and general business. The focus is undergraduate education in this student-oriented learning environment. Hands-on learning, full student participation, and technology are integrated throughout the Business Administration program. Neither narrow nor vocational in its approach, the course work includes critical and logical thinking, communication skills, creative problem solving, innovation, decision making, and theoretical, technical, and professional skills. Business policies and practices both reflect and help form the ethical, global/international, and moral foundations of a society; business both draws upon and contributes to knowledge and understanding of the world. In recognition of this, the Department of Business Administration educates its students to be discerning, responsible citizens of both the business community and our democratic society. The theoretical aspects of business are grounded in social sciences such as economics, political science, psychology, sociology, and anthropology. The Business Administration curriculum is therefore broadly conceived. It prepares students for entry into the business world or for graduate study, and offers them a liberal education that will contribute to their intellectual, personal, and ethical growth.

**Employment Areas:**
The "Occupational Outlook Handbook" reports that advertising, marketing, promotions, public relations, and sales managers held about 878,900 jobs in 2010. These managers were found in virtually every industry. Sales managers held about 342,100 of the jobs; about 60 percent of sales managers were employed in wholesale trade, retail trade; manufacturing; and the finance and insurance industries. Marketing managers held approximately 178,200 of the jobs; the professional services, scientific services, technical services; manufacturing; management; and the finance and insurance industries employed around 57 percent of marketing managers. About 34 percent of advertising and promotions managers worked in the advertising, public relations, and information. Around 61 percent of public relations managers were employed in service-providing industries, such as professional, scientific, and technical services; religious, grant-making, civic, and professional organizations; public and private educational services; and healthcare and social assistance.

**Projected Demand for Business Administration Majors in Minnesota:**
MnCareers reports that the job outlook for advertising sales is good with average earnings of $19.90 an hour. The job outlook for customer service representatives is very good and they are earning an average of $16.70 an hour and financial counselors are earning an average of $26.60 an hour with a very good job outlook as well. MnCareers also reports that loan officers earn an average of $27.70 an hour with a good job outlook.

**Projected Demand for Business Administration Majors Nationwide:**
The DISCOVER guidance system reports that the nationwide demand for financial planners is expected to grow rapidly, with a 4.1% expected growth rate per year, with an annual starting wage of $52,500 in 2011. According to the National Association of Colleges and Employers (NACE), the average annual starting wage of a baccalaureate candidate as a management trainee or entry-level manager is $43,279 annually in 2010-2011. In addition, NACE reports that in 2010-2011 the average annual starting wage for bachelor’s degree in sales was $42,126.
Placement Information for Business Administration Graduates:
There are many career opportunities for Bemidji State University business administration graduates. Of the Bemidji State University 2009-2010 business administration graduates, 87.9% reported obtaining related employment within one year of graduation. This does not include students who were not seeking employment, furthering their education, unavailable, or had unknown status. According to the 2009-2010 BSU Graduate Follow-Up Study, BSU business administration majors earned starting salaries between $30,000 and $40,000. Management Information System is a recent addition to BSU and therefore more statistics about the graduates are not available at this time.

A Partial List of Employers Who Have Reported Hiring BSU Business Administration Graduates Since 1997: (This list only includes employment within one year of graduation.)

<table>
<thead>
<tr>
<th>Employer Name</th>
<th>Position</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accelerated Health Systems</td>
<td>Patient Care Advocate</td>
<td>Forest City, IA</td>
</tr>
<tr>
<td>Activar Construction Products Group</td>
<td>Billing Coordinator</td>
<td>Bloomington, MN</td>
</tr>
<tr>
<td>Advantage Business Solutions, Inc.</td>
<td>CEO</td>
<td>Mason City, IA</td>
</tr>
<tr>
<td>AFLAC</td>
<td>Independent Agent</td>
<td>Billings, MT</td>
</tr>
<tr>
<td>Ag Country Farm Credit Services</td>
<td>Associate Loan Officer</td>
<td>Morris, MN</td>
</tr>
<tr>
<td>AgStar Financial Services</td>
<td>Financial Services Officer</td>
<td>Duluth, MN</td>
</tr>
<tr>
<td>Alcatel-Lucent</td>
<td>Senior Recruiter</td>
<td>Plano, TX</td>
</tr>
<tr>
<td>Allstate Insurance Company</td>
<td>Marketing/Lead Generator</td>
<td>Grand Rapids, MN</td>
</tr>
<tr>
<td>Altice International</td>
<td>Sales Agent</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>American Bank</td>
<td>Internet Administrator</td>
<td>Grand Rapids, MN</td>
</tr>
<tr>
<td>American Family Insurance</td>
<td>Property Field Adjuster</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>American State Bank &amp; Trust</td>
<td>Credit Analyst</td>
<td>Williston, ND</td>
</tr>
<tr>
<td>Anchorage School District</td>
<td>Administrative Assistant- Benefits</td>
<td>Anchorage, AK</td>
</tr>
<tr>
<td>Andersen Consulting</td>
<td>Analyst</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>Anoka County</td>
<td>Property Specialist</td>
<td>Anoka, MN</td>
</tr>
<tr>
<td>Anytime Fitness</td>
<td>Manager</td>
<td>Winnipeg, MB</td>
</tr>
<tr>
<td>Aramark - U of SD</td>
<td>Location Manager</td>
<td>Vermillion, SD</td>
</tr>
<tr>
<td>Architectural Resources, Inc.</td>
<td>Marketing Director</td>
<td>Hibbing, MN</td>
</tr>
<tr>
<td>ARDC</td>
<td>Assistant Accountant</td>
<td>Duluth, MN</td>
</tr>
<tr>
<td>Army National Guard</td>
<td>Training/Operations Manager</td>
<td>Hibbing, MN</td>
</tr>
<tr>
<td>Associated Financial Group</td>
<td>Broker</td>
<td>Minnetonka, MN</td>
</tr>
<tr>
<td>AT&amp;T</td>
<td>Retail Sales Consultant</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>ATS Paktec</td>
<td>Customer Service Representative</td>
<td>Anoka, MN</td>
</tr>
<tr>
<td>Auto Owners Insurance</td>
<td>Underwriter</td>
<td>White Bear Lake, MN</td>
</tr>
<tr>
<td>Avera McKennan Hospital</td>
<td>Program Manager</td>
<td>Sioux Falls, SD</td>
</tr>
<tr>
<td>B &amp; L Appraisals</td>
<td>Real Estate Appraiser</td>
<td>Minneapolis, MN</td>
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<tr>
<td>Bailwicks</td>
<td>Project Manager</td>
<td>Eden Prairie, MN</td>
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<tr>
<td>Bank of America</td>
<td>Mortgage Consultant/Mortgage Sales</td>
<td>Bloomington, MN</td>
</tr>
<tr>
<td>Beltrami County</td>
<td>Human Resource Director</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>Bemidji State University</td>
<td>Admissions Counselor</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>Best of the North Real Estate Company</td>
<td>Real Estate Sales Associate</td>
<td>Bemidji, MN</td>
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<tr>
<td>Best Vendor Management</td>
<td>Vendor Liaison</td>
<td>Golden Valley, MN</td>
</tr>
<tr>
<td>BISYS Retirement Services</td>
<td>Client Service Representative</td>
<td>Brainerd, MN</td>
</tr>
<tr>
<td>Blandin Paper Company</td>
<td>Shift Coordinator</td>
<td>Grand Rapids, MN</td>
</tr>
<tr>
<td>Blue Cross Blue Shield of MN</td>
<td>Provider Services Associate</td>
<td>Virginia, MN</td>
</tr>
<tr>
<td>Bob Lowth Ford</td>
<td>Office Manager</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>Boise Cascade Corporation</td>
<td>Senior Human Resources Coordinator</td>
<td>International Falls, MN</td>
</tr>
<tr>
<td>Bremer Bank</td>
<td>Community Business Banker</td>
<td>International Falls, MN</td>
</tr>
<tr>
<td>Camp Courage North</td>
<td>Assistant Program Manager</td>
<td>Lake George, MN</td>
</tr>
<tr>
<td>Canadian Imperial Bank of Commerce</td>
<td>Personal Banking Associate</td>
<td>Fort Frances, ON</td>
</tr>
<tr>
<td>Cass Lake Chamber of Commerce</td>
<td>Office Manager</td>
<td>Cass Lake, MN</td>
</tr>
<tr>
<td>Certified Payment Processing</td>
<td>Merchant Sales Consultant</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>CFG Insurance Services</td>
<td>Employee Benefits Account Representative</td>
<td>Minnetonka, MN</td>
</tr>
<tr>
<td>CH Robinson Worldwide, Inc.</td>
<td>Carrier Marketing Representative</td>
<td>Eden Prairie, MN</td>
</tr>
<tr>
<td>Christopher &amp; Bank Corporation</td>
<td>Regional Leasing Manager</td>
<td>Plymouth, MN</td>
</tr>
<tr>
<td>Citibank</td>
<td>Sales</td>
<td>Sioux Falls, SD</td>
</tr>
<tr>
<td>Citizen National Bank</td>
<td>Loan Support/Collection</td>
<td>Park Rapids, MN</td>
</tr>
<tr>
<td>City of Two Harbors</td>
<td>Water and Light Plant Superintendent</td>
<td>Two Harbors, MN</td>
</tr>
<tr>
<td>City of Victoria</td>
<td>Public Works Worker</td>
<td>Victoria, MN</td>
</tr>
</tbody>
</table>
A Partial List of Employers Who Have Reported Hiring BSU Business Administration Graduates Since 1997: (This list only includes employment within one year of graduation.)

Compass Technology Management
Data Base Administrator
Virginia Beach, VA

Cook Housing Authority
Director
Cook, MN

Coppersmith Gutters, Inc.
Owner/Operator
Dayton, MN

Covidien
Sales Representative
Norwalk, CT

Credit Union
Loan Officer
Bemidji, MN

Croatt Masonry
Customer Service and Laborer
Aitkin, MN

Dave Gray Insurance Agency
Insurance Agent
Warroad, MN

Dealer Specialties
Customer Service
Duluth, MN

Department of Veterans Affairs
Loan Specialist
St. Paul, MN

Design Electronics
Manager
Little Falls, MN

Diamond Drilling & Supply, Inc.
Service Manager
Duluth, MN

Digi-Key Corporation, Inc.
Thief River Falls, MN

Digi-Key Corporation, Inc.
Internet Marketing Content Analyst
Thief River Falls, MN

Diversified Financial Services
Registered Representative
Woodbury, MN

Doug's Supermarket
Director of Personnel
Warroad, MN

DSC Communications
Sales Consultant
Superior, WI

DW Jones Management
Leasing Agent
Walker, MN

Edina Home Mortgage
Marketing Coordinator
Edina, MN

Edward D. Jones
Branch Office Administrator
Ely, MN

Edward Jones Investments
Investment Representative/Stock Broker
Superior, WI

Edward Jones Mortgage
Service Support Associate
Minneapolis, MN

Eich Motor Company
Marketing Manager
St. Cloud, MN

Enterprise Rent-A-Car
Management Trainee
Los Angeles, CA

ERA Lambrecht & Associates, Inc.
Sales Associate/Realtor
St. Petersberg, FL

Fair Isaac Corporation
Facilities Operation Specialist
Minneapolis, MN

Fairbault Foods, Inc.
Documentation Specialist
CoKato, MN

Fairview Range Regional Health Services
Administrator
Hibbing, MN

Family Owned Business
Self-Employed
Lancaster, MN

Farm Service Agency
Program Technician
Kildeer, ND

Farmers Insurance Group
Insurance Agent
Eagan, MN

Fastenal Company
Outside Sales
Eden Prairie, MN

Federal Deposit Insurance Corp
Financial Institution Specialist
Grand Forks, ND

Federal Express
Manager
Bismarck, ND

Federated Insurance
Commercial Underwriter
Owatonna, MN

Federated Insurance
Marketing Trainee
Owatonna, MN

FedEx Ground
Administrative Associate
Fort Myers, FL

Ferguson Enterprise, Inc.
Manager Trainee
Fargo, ND

Financial Recovery Services
Collection Agent
Edina, MN

First Equity Mortgage
Loan Officer
Hibbing, MN

First National Bank
Commercial Loan Officer
Bemidji, MN

Friendship Ventures
Conference & Retreat Director
Annandale, MN

FSA
Sales Representative
Bemidji, MN

Gander Mountain
Operations Specialist
Bemidji, MN

Geroys Building Center
Administrative Assistant
Roseau, MN

Gessell Concrete Products
Office Manager
Bagley, MN

Glenridge Healthcare Solutions, Inc.
Consultant
Elkridge, MD

Globe University
Admissions Representative
Wausau, WI

GMAC-RFC
Operations Associate
Richfield, MN

Greenmill Restaurant
Manager
Bemidji, MN

Groe Painting
Business Liaison
Maple Grove, MN

Guy Carpenter
Fiduciary Analyst
Edina, MN

Hamilton Sundstrand
Contract Administrator
Rockford, IL

Hard Rain Photography
C.E.O.
Bovey, MN

Headwaters Regional Development Center
Administrative Support Specialist
Bemidji, MN

Hennepin Hertz
Management Trainee
Bemidji, MN

HiRel Systems
Project Administrator
Minnetonka, MN

Holiday Inn Express
General Manager
St. Cloud, MN

Hormel Foods
Sales Representative
Pittsburgh, PA
A Partial List of Employers Who Have Reported Hiring BSU Business Administration Graduates Since 1997: (This list only includes employment within one year of graduation.)

IBM
ING Direct
Interstate Payment Maintenance
Interstate Power Systems
IPS, Inc.
IRMS Insurance & Rick Management Services, Inc.
It Figures
Jack's Auto Sales
Jansen, Inc.
JC Penney
Jennie-O Foods
Jet Heating
Kadmas, Lee & Jackson
Kantor Electric, Inc.
Kraft Foods
L & M Supply
Lakehead Constructors, Inc.
Lakes Area Dollar's Inside
Lakeshirts, Inc.
Lamb Weston/ConAgra
Laurentian Lawn/Aurora Auto Service
Leech Lake Realty
Leech Lake Tribal College
Lifescan Upright MRI
Lighting Unlimited
Loffler Companies
Long Lake Loon Lodge
Lottsfieldt Strategies
Loudclick
Lowe's
LSS Data Systems
LSS Data Systems
Lueken's
Lundborg & Sons
M&D Metal Finishing
Mass Mutual
Maurices, Inc.
Max Mini Store Squaw
Maxim Healthcare Services
Menards
Mesaba BancShares
Minnesota Department of Revenue
MJP Management
MN Department of Labor & Industry
MN Dept of Employment & Economic Development
MN Work Force Center
Nations Financial Group
Nelson Gables
Nortech Systems, Inc.
North Central Door Company
North Country Business Products
North Country Ethanol
North Star Resource Group
Northern Grounds Cafe
Northern State Bank
Northern Tele Systems
Northland Community & Technical College
Northland Machine, Inc.

Financial Analyst
Mortgage Processor
Division Manager
Parts/Sales Representative
Support Technician-Service Dept.
Client Service Specialist
Manager/Business Manager
Manager
Project Manager
Supervisor
Management Trainee
Supervisor
Surveyor III
Office Manager
Sales Representative
Warehouse Manager
Administrative Assistant
Owner
Manager
Production Supervisor
Owner
Real Estate Agent
Enrollment Manager
Medical Imaging Specialist
Business Manager
Sales Representative
Manager
Traffic Manager
Content Marketing Strategist
Team Leader
Applications Specialist
Consultant, Implementation & Support
Front End Manager
Estimator
Sales & Quoting
Financial Planner
Leasing Assistant
Office Manager
Healthcare Recruiter
Manager
Bookkeeping/Data Processing
Revenue Tax Specialist
Human Resources Coordinator
Safety Investigator
Workforce Development Representative
NE Regional Marketer
Stock Broker
Wellness Center Assistant
Quoting Engineer
IT Assistant
Contract Administrator
Distillation Operator
Financial Advisor
Assistant Manager
Real Estate Underwriter
Communications Consultant
Human Resources Info Systems
Human Resource Manager
Rochester, MN
St. Cloud, MN
St. Paul, MN
Virginia, MN
Bemidji, MN
Naples, FL
Baxter, MN
Crystal, MN
Bellingham, WA
Kansas City, MO
Willmar, MN
Mora, MN
Bismarck, ND
International Falls, MN
Bemidji, MN
Grand Rapids, MN
Cohasset, MN
Brainerd, MN
Detroit Lakes, MN
Park Rapids, MN
Aurora, MN
Walker, MN
Cass Lake, MN
Minneapolis, MN
Bemidji, MN
Bemidji, MN
Bemidji, MN
Anchorage, AK
St. Paul, MN
Hibbing, MN
Minnetonka, MN
Eden Prairie, MN
Bemidji, MN
Blaine, MN
Ham Lake, MN
Minneapolis, MN
Duluth, MN
Lake, MN
Tulsa, OK
St. Paul, MN
Calumet, MN
Edina, MN
Duluth, MN
Bemidji, MN
Bemidji, MN
Bemidji, MN
Rosholt, SD
Minneapolis, MN
Ely, MN
Thief River Falls, MN
Bemidji, MN
Thief River Falls, MN
Grand Rapids, MN
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NorthRidge Community Credit Union: Staff Development/HR/Insurance Agent, Biwabik, MN
NorthStar Materials: Human Resources Assistant, Bemidji, MN
Northwestern Mutual: Coordinator of Financial Aid, Fargo, ND
Northeastern Bank of MN: Financial Representative, Park Rapids, MN
Northwest Technical College: Customer Service & Personal Bank Supv, Park Rapids, MN
Norwegian Cruise Line: Marketing Director, Miami, FL
Northwest Financial: Assistant Desktop Publisher-Marketing, Grand Forks, ND
Office of the State Auditor: Local Government Auditor, Rochester, MN
Old River Pizza Co.: Owner/General Manager, Council Bluffs, IA
Ottertail Corporation: Administrative Assistant, Fargo, ND
Palace Casino & Hotel: Marketing Associate, Cass Lake, MN
Pam's Auto: Sales Associate, Osakis, MN
Pautz Construction Services: Executive Supervisor, Prior Lake, MN
PCS Health Systems: System Analyst, Bloomington, MN
Physicians Clinic of MN: Clinic Administrator, Bemidji, MN
Portage Builders: Supervisor, Park Rapids, MN
Prudential Insurance Company: Application Underwriter, Plymouth, MN
Qwest Communications: Small Business Sales, St. Paul, MN
Radio Shack Design Electronics: Store Manager, Alexandria, MN
Rayco Farms, Inc.: Farm Manager, East Grand Forks, MN
Receiveables Control Corporation: Corporate Collection Representative, Minneapolis, MN
Resort Theaters of America: Manager, Rancho Mirage, CA
Richmond American Homes: Executive Administrative Assistant, Phoenix, AZ
Rogers & Hollands: Management Associate, Edina, MN
Rollouts, Inc.: Information Systems Manager, Chaska, MN
Rural Cellular Corp.: On-Line Sales/Purchasing, Alexandria, MN
Scheel's All Sports: Specialty Shop Manager, Edina, MN
Security Link: Pricing Specialist, Marshall, MN
Security State Bank: Sales Representative, Bemidji, MN
Self Employed: Owner/Operator, Grand Rapids, MN
Self-Employed: Residential Life Coordinator, Babbitt, MN
Sheridan College: Assistant Manager, Bemidji, MN
Sherwin-Williams: Sales Representative, Sheridian, WY
Skyline Display: Claims Representative, Grand Rapids, MN
Social Security Administration: Claims Associate, Denver, CO
Specialized Care Services: Loan Operations, Bemidji, MN
State Bank of Rogers: Executive Assistant, International Falls, MN
State Farm Insurance: Sales/Marketing & Health Specialist, Rogers, MN
State Farm Insurance: Manager, Thief River Falls, MN
Stella's Restaurant: Human Resources Administrator, Battle Lake, MN
Stellent, Incorporated: Administrative Assistant, Eden Prairie, MN
Stellher Human Services: Client Service Associate, Bemidji, MN
Stifel Nicolaus: Director, High School Programs, Virginia, MN
Students Today Leaders Forever: Administrative Assistant- Marketing, Minneapolis, MN
Studio 78 Platinum Design: Business Support Specialist, Alexandria, MN
SuperValu, Inc.: Softlines Manager, Eden Prairie, MN
Target: Executive Team Leader, Bemidji, MN
Target: Image Team Assistant-Facility, St. Paul, MN
Telespectrum Worldwide, Inc.: Assistant Manager/Sales, Alexandria, MN
Teret/ASV: Quality Assurance Documentation, Minneapolis, MN
The Nature Conservancy: Administrative Support, Bagley, MN
The Pioneer: Quality Manager, Park Rapids, MN
The Nature Conservancy: Inventory Control Coordinator, Bemidji, MN
The Nature Conservancy: Operations Assistant, Grand Rapids, MN
The Nature Conservancy: Sales Support Clerk, Mosca, CO
The Nature Conservancy: Bemidji, MN
A Partial List of Employers Who Have Reported Hiring BSU Business Administration Graduates Since 1997: (This list only includes employment within one year of graduation.)

<table>
<thead>
<tr>
<th>Employer</th>
<th>Position</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Timberwolf Inn</td>
<td>Manager</td>
<td>Marcell, MN</td>
</tr>
<tr>
<td>Todd County</td>
<td>Deputy County Recorder</td>
<td>Long Prairie, MN</td>
</tr>
<tr>
<td>Trophy Encounters</td>
<td>Owner</td>
<td>Waconia, MN</td>
</tr>
<tr>
<td>Twins Cities Transport and Recovery</td>
<td>Office Manager</td>
<td>St. Paul, MN</td>
</tr>
<tr>
<td>U.S. Steel</td>
<td>Sr. Shift Manager of Operations</td>
<td>Mountain Iron, MN</td>
</tr>
<tr>
<td>Unilever Care OS MegaForce</td>
<td>TPM Associate</td>
<td>Fayetteville, NC</td>
</tr>
<tr>
<td>Uniprise</td>
<td>Billing Account Representative</td>
<td>Duluth, MN</td>
</tr>
<tr>
<td>United Health Group</td>
<td>Regulatory Analyst</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>United Healthcare Services, Inc.</td>
<td>Business Analyst</td>
<td>International Falls, MN</td>
</tr>
<tr>
<td>United Healthcare</td>
<td>Director, Int'l Business Operations</td>
<td>Duluth, MN</td>
</tr>
<tr>
<td>United States Airforce</td>
<td>Cost Analyst</td>
<td>Dayton, OH</td>
</tr>
<tr>
<td>United States Department of Veteran Affairs</td>
<td>Review Appraiser</td>
<td>Bloomington, MN</td>
</tr>
<tr>
<td>Universal Pension, Inc.</td>
<td>Business Development Representative</td>
<td>Brainerd, MN</td>
</tr>
<tr>
<td>US Bancorp Piper Jaffray</td>
<td>Investment Management Associate</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>USDA - Farm Service Agency</td>
<td>Farm Loan Officer</td>
<td>Fergus Falls, MN</td>
</tr>
<tr>
<td>USDA - Forest Service</td>
<td>Realty Specialist</td>
<td>Cass Lake, MN</td>
</tr>
<tr>
<td>USDA-Rural Development</td>
<td>Area Loan Specialist</td>
<td>Marshall, MN</td>
</tr>
<tr>
<td>Vendors Unlimited</td>
<td>Office Assistant</td>
<td>Grand Rapids, MN</td>
</tr>
<tr>
<td>Virginia Regional Medical Center</td>
<td>Service Tech</td>
<td>Dubuque, IA</td>
</tr>
<tr>
<td>Vista Medical, Inc.</td>
<td>Capital Campaign Manager</td>
<td>Virginia, MN</td>
</tr>
<tr>
<td>Warners Stellian</td>
<td>Market Analyst</td>
<td>Winnipeg, MB</td>
</tr>
<tr>
<td>Wells Fargo Bank</td>
<td>Sales Associate</td>
<td>Minneapolis, MN</td>
</tr>
<tr>
<td>Winona National Bank</td>
<td>Loan Adjuster</td>
<td>Bloomington, MN</td>
</tr>
<tr>
<td>World Data Products</td>
<td>Assistant Trust Administrator</td>
<td>Eagan, MN</td>
</tr>
<tr>
<td></td>
<td>Compaq Sales Representative</td>
<td>Minnetonka, MN</td>
</tr>
</tbody>
</table>

Colleges and Universities Where BSU Business Administration Graduates Have Gone to Continue Their Education:

<table>
<thead>
<tr>
<th>College</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bemidji State University</td>
<td>Bemidji, MN</td>
</tr>
<tr>
<td>Clemson University</td>
<td>Clemson, SC</td>
</tr>
<tr>
<td>Devry University, Edina</td>
<td>Edina, MN</td>
</tr>
<tr>
<td>Mesabi Range Community College, Virginia</td>
<td>Virginia, MN</td>
</tr>
<tr>
<td>Temple University, Philadelphia</td>
<td>Philadelphia, PA</td>
</tr>
<tr>
<td>University of Minnesota-Duluth</td>
<td>Duluth, MN</td>
</tr>
<tr>
<td>University of North Dakota</td>
<td>Grand Forks, ND</td>
</tr>
<tr>
<td>University of Wisconsin</td>
<td>Milwaukee, WI</td>
</tr>
</tbody>
</table>

**Note 1:** Some of the above job/career titles require advanced degrees or specialized training.
**Note 2:** Degrees alone do not get students jobs. Internships, summer jobs, volunteer work, part-time jobs, work-study positions, and active participation in student organizations on campus are all ways to become more competitive in a tight job market.
**Note 3:** Personal Competencies: it is also recommended that individuals be competent in a variety of communication methods, and computer skills are a must.

**Bibliography:**
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- Bemidji State University Undergraduate Catalog 2011-2012. Bemidji State University, Bemidji, MN (2011)
- DISCOVER. The American Testing Program, Educational Technology Center, Hunt Valley, MD (2011)

**For more information, please contact the Career Services Office in 102 Sanford Hall or call us at 218-755-2038 or toll free at 800-657-3726.**