Spring Events

Job and Internship Fair 2010  February 19, 2010
This job fair is held at the Minneapolis Convention Center, Minneapolis, MN. Employers from business, government and industry will meet with prospective candidates for internship and full time employment opportunities. Students must make an appointment to have their resumes approved prior to registering with Career Services for the fair by the deadline of February 16. Be sure to attend the orientation workshop on February 16 to learn how to make the most of your time at the fair.

Career Connections  March 23, 2010
This career fair, hosted by Bemidji State University and Northwest Technical College, has a variety of employers from around the region attending to provide more information about their companies and organizations to BSU and NTC students. Career Connections will be held in the Beaux Arts Ballroom, in Upper Hobson Union from 12:00 pm - 4:00 pm.

Idealist Nonprofit Career Fair  April 13, 2010
The Minneapolis Idealist.org Nonprofit Career Fair will be held on the University of Minnesota campus. Meet organizations hiring for all career levels including internships and volunteer opportunities. There will be opportunities in the areas of: environment, youth, politics, international relations, homelessness, poverty, media, human services and much more. Register online by going to Idealist.org and clicking on Minneapolis. Use this opportunity to find a meaningful career with a Nonprofit agency!

Art of Interviewing for Teachers  April 12, 2010
Local administrators will be providing tips on resumes, cover letters, interviewing, etc. This event is also an opportunity to network with administrators. Current students and alumni are welcome. The Education Job Fair orientation meeting will follow this workshop.

Minnesota Education Job Fair  April 19, 2010
This yearly event, held at the Hyatt Regency Hotel, Minneapolis, MN, provides teachers with opportunities to meet and interview with school district representatives nationwide. In 2009, there were 150 school districts attending. You must be registered with BSUCareers and pre-register with Career Services for the fair between March 15 and April 13.
time and effort for each of them. The faculty as a resource. They all admit they never expected a Professor to give above and beyond to help them get yourself out there. They advise students to use Career Services, get involved with clubs and organizations, and use several Job Fairs to every Work-offered by this office! From used almost every service had a wonderful time. was a ton of fun and they all was a chance to talk with the team about their experiences. All were excited to share their secrets to BSU team chose to remain professional at all times, knowing the employers were watching them outside of the competition to role-playing their sales pitch. The students were assisted by Professor Dave Heilig, who mentioned the importance in this job market of attending job fairs and making contact workshops, having their resumes critiqued, attending job fairs, using BSUCareers, as well as participating in mock and programs continue to attract top students, “ says Marilyn Mackes, NACE executive director. Increase in Intern Pay…Decrease in number of Internships Overall, employers taking part in NACE’s 2009 Experiential Education Survey say they will offer Knowledge of company/work environment Motivation/initiative Communication (written and verbal) Work ethic Top Ten Skills/Qualities Employers Want 4. Motivation/initiative 3. Communication (written and verbal) 2. Work ethic 1. Prepared, Confident, Professional 10. Leadership skills 9. Interpersonal skills 8. Interviewing skills 6. Flexibility/adaptability 4. Teamwork (works well with others) 3. Professionalism/etiquette 7. Ability to acquire learning 10. Customer service Workshops held in Sanford Hall, Room 215 unless noted * Workshops held in Sanford Hall, Room 215 unless noted * Career Services Free University Workshops

<table>
<thead>
<tr>
<th>Date</th>
<th>Workshop</th>
<th>Time</th>
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<tbody>
<tr>
<td>Wednesday, January 20</td>
<td>Resumes and Cover Letters</td>
<td>3:00 p.m.</td>
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<td>Wednesday, January 27</td>
<td>Art of Interviewing</td>
<td>3:00 p.m.</td>
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<td>*Monday, February 1</td>
<td>Mock Interviews—Sanford Hall 102</td>
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<td>*Tuesday, February 2</td>
<td>Mock Interviews</td>
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<td>Thursday, February 4</td>
<td>Finding an Internship</td>
<td>3:30 p.m.</td>
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<td>Tuesday, February 9</td>
<td>Job Search for International Students</td>
<td>3:30 p.m.</td>
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<td>Thursday, February 11</td>
<td>Job Seeking Skills</td>
<td>3:30 p.m.</td>
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<td>Tuesday, February 16</td>
<td>Job and Internship Fair 2010 Orientation</td>
<td>4:00 p.m.</td>
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<tr>
<td>Tuesday, February 23</td>
<td>Resumes and Cover Letters</td>
<td>3:30 p.m.</td>
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<tr>
<td>Thursday, March 18</td>
<td>Resume Critique Day</td>
<td>10:00 a.m. to 2:00 p.m</td>
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<td>Drop by 102 Sanford Hall, Decker Lobby or the Student Union with a copy of your resume for a “quick critique” prior to Career Connections</td>
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<td>Thursday, March 25</td>
<td>Choosing a Major</td>
<td>3:30 p.m.</td>
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<td>Wednesday, March 31</td>
<td>Job Seeking Skills</td>
<td>3:00 p.m.</td>
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<td>*Monday, April 12</td>
<td>Art of Interviewing for Teachers (Administrator Panel in Crying Wolf)</td>
<td>4:00 p.m.</td>
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<tr>
<td>*Monday, April 12</td>
<td>MN Education Job Fair Orientation (Crying Wolf)</td>
<td>5:30 p.m.</td>
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<tr>
<td>Thursday, April 22</td>
<td>Art of Interviewing</td>
<td>3:30 p.m.</td>
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Other Important Dates!

- **MN Job and Internship Fair 2010** Minneapolis Convention Center, Mpls, MN  
  - **Career Connections**: Beaux Arts Ballroom, Bemidji, MN  
  - **Idealist Nonprofit Career Fair**: University of Minnesota, Mpls, MN  
  - **MN Education Job Fair**: Hyatt Regency, Mpls, MN

Spring 2010
New college graduates who had taken part in internships fared far better in the job market than their counterparts who didn’t gain that experience, according to a new report published by the National Association of Colleges and Employers (NACE).

Overall, results of NACE’s 2009 Student Survey found that just 19.7 percent of the Class of 2009 who had applied for jobs had one by the end of April. In contrast, 23 percent of graduates with an internship under their belt had a job in hand at that time. For those who didn’t do an internship, the job market was especially unwelcoming: Just 14 percent of those who hadn’t been interns landed jobs as of April.

“It’s not surprising that employers look first to their interns—who have a track record with the company—when they have jobs to fill,” says Marilyn Mackes, NACE executive director.

“The Class of 2009 saw significant cuts in hiring, and even an internship is not a guarantee of a job offer,” says Mackes. “However, the numbers show that, especially in a tough job market, the student who has an internship has a distinct advantage over students who don’t have that experience.”

Increase in Intern Pay…Decrease in number of Internships

Overall, employers taking part in NACE’s 2009 Experiential Education Survey say they will offer bachelor’s-degree-level interns an average hourly wage of $17.13—up 4.9 percent from the average they offered last year’s interns. Interestingly, the increase in intern salaries is paired with a 21 percent decrease in the number of internship opportunities available.

“We are seeing that intern hiring and full-time hiring are down this year due to the current economy. The increase in intern salaries may reflect a long-term strategy on the part of employers to ensure their internship programs continue to attract top students,” says Marilyn Mackes, NACE executive director.

This means there will be more competition for available positions. Students are advised to begin their search for an internship early and visit the Career Services Office for a free resume critique!

“More than 60 percent of responding employers say they pay more to interns who have previous internship experience—even if the internship was with another organization. They recognize the value of internship experience,” says Mackes.

### Top Ten Skills/Qualities Employers Want

**MN College Job Outlook Survey Fall 2009**

1. Communication (verbal and written)
2. Honesty/integrity
3. Strong work ethic
4. Interpersonal (relates well to others)
5. Motivation/initiative
6. Teamwork (works well with others)
7. Professionalism/etiquette
8. Flexibility/adaptability
9. Ability to acquire learning
10. Customer service

### Skills Students Most Need to Improve Upon

**MN College Job Outlook Survey Fall 2009**

1. More realistic job expectations
2. Work ethic
3. Communication (written and verbal)
4. Motivation/initiative
5. Knowledge of company/work environment
6. Flexibility/adaptability
7. Professionalism/etiquette
8. Interviewing skills
9. Interpersonal skills
10. Leadership skills
2009 Great Northwoods Sales Warm-up Winners

Congratulations are in order to four BSU Students! Amy Lytle, Robyn McBrady, Molly Krivarchka, and Tony Hietalati, were participants in the 2009 Great Northwoods Sales Warm-up, and brought home top prizes! The competition included fifty-one students from fourteen schools in seven different states. After three days of competition Lytle was named Overall Champion and McBrady brought home first runner-up. Krivarchka and Hietalati placed in the top fifteen as well, making BSU's team the one to beat.

Career Services had a chance to talk with the team about their experiences. All were excited to share their secrets to success with us. A top priority for these students was being prepared; they spent many early hours researching and role-playing their sales pitch. The students were assisted by Professor Dave Heilig, who mentioned the competition to students in his classes, coached the team, and accompanied them to the competition. The employers reported that the BSU students were more knowledgeable and informed about the products than any other school there. According to the team, the hard work and many hours spent learning about the uses of the products paid off. As the news of their success began to spread during the competition, they felt their confidence building. Confidence was also mentioned as a necessary skill in sales, as well as in a job search in general. The students admit they felt confident before they had won, due to their level of preparation. By the end of the competition the team was being sought out by employers at the events' job fair, held for the participants and sponsoring companies. Employers raved at the team's level of professionalism. The students cite this as another of their secrets, professionalism at all times. When other students were finished with a portion of the competition they would take off their ties, untuck their shirts and chat with friends. The BSU team chose to remain professional at all times, knowing the employers were watching them outside of the competition room. This being said, they all report that the event was a ton of fun and they all had a wonderful time.

Lytle, McBrady, Krivarchka, and Hietalati are no strangers to the Career Services office. Between the four of them they have used almost every service offered by this office! From several Job Fairs to every Workshop, they have all benefited from Career Services. This is another key they cite to their success; take advantage of every opportunity. They all learned about Career Services with the offer of extra credit for using the services offered. They described it as a double benefit, not only did they get a few points extra credit for a class, but also they reaped the benefit of the knowledge gained. This knowledge, they say, was a key to success at the competition as well as in their own job search. They boast having learned many great pieces of information through the workshops, having their resumes critiqued, attending job fairs, using BSUCareers, as well as participating in mock and on campus interviews. They mentioned the importance in this job market of attending job fairs and making contact with employers. They are all firm believers in networking and see how it has worked to their advantage.

When asked what advice they would give students, all agreed: Take advantage of the resources and opportunities offered to you. They would tell students you have to do something, get the ball rolling so to speak. They admit no employers will be knocking down students' doors in this job market, which just makes it that much more important to get yourself out there. They advise students to use Career Services, get involved with clubs and organizations, and use the faculty as a resource. They all admit they never expected a Professor to give above and beyond to help them individually. This is why they all want to send a big THANK YOU to Professor Dave Heilig, for putting in extraordinary time and effort for each of them.