



# Business Administration, B.S. *major*

## Indigenous Nations and Marketing Emphasis

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Students majoring in Business Administration are advised to complete at least one course in Psychology, Sociology, or Anthropology as part of their liberal education requirements.

Required Credits: 68  
Required GPA: 2.25

### I REQUIRED BASIC CORE COURSES

COMPLETE THE FOLLOWING COURSES:

- ACCT 2101 Principles of Accounting I (3 credits)
- ACCT 2102 Principles of Accounting II (3 credits)
- BUAD 2220 Legal Environment (3 credits)
- BUAD 2231 Business Statistics I (3 credits)
- BUAD 2280 Computer Business Applications (3 credits)
- BUAD 3223 Operations Management (3 credits)
- BUAD 3351 Management (3 credits)
- BUAD 3361 Marketing (3 credits)
- BUAD 3381 Management Information Systems (3 credits)
- BUAD 3771 Financial Management (3 credits)
- BUAD 4559 Strategic Management (3 credits)
- BUAD 4600 Senior Seminar: Business Administration (1 credit)
- ECON 2000 Markets and Resource Allocation (3 credits)
- ECON 2100 Macroeconomics and the Business Cycle (3 credits)
- MATH 1170 College Algebra (4 credits)

### ADDITIONAL REQUIRED COURSES

COMPLETE THE FOLLOWING COURSES:

- BUAD 3567 Consumer Behavior (3 credits)
- BUAD 4467 Marketing Research (3 credits)
- INST 1107 Introduction to Turtle Island (3 credits)
- INST 3307 Ojibwe History (3 credits)
- INST 4000 Nation Building and Leadership (3 credits)
- INST 4418 Federal Indian Law (3 credits)

### RESTRICTED ELECTIVES

SELECT 2 COURSES FROM THE FOLLOWING WITH CONSENT OF ADVISOR:

- BUAD 3232 Business Statistics II (3 credits)
- BUAD 3467 Advertising Management (3 credits)
- BUAD 3568 Professional Selling (3 credits)
- BUAD 3569 E-Marketing (3 credits)
- BUAD 4468 Marketing Management (3 credits)

### SUGGESTED SEMESTER SCHEDULE FOR BUSINESS ADMINISTRATION, B.S. MAJOR, INDIGENOUS NATIONS AND MARKETING EMPHASIS

Freshman: All fields of emphasis

- Psychology, Sociology or Anthropology courses
- Liberal Education requirements

Sophomore: All fields of emphasis

- ACCT 2101 Principles of Accounting I (3 credits)
- ACCT 2102 Principles of Accounting II (3 credits)
- BUAD 2220 Legal Environment (3 credits)
- BUAD 2231 Business Statistics I (3 credits)
- BUAD 2280 Computer Business Applications (3 credits)
- ECON 2000 Markets and Resource Allocation (3 credits)
- ECON 2100 Macroeconomics and the Business Cycle (3 credits)

Junior: All fields of emphasis

- BUAD 3223 Operations Management (3 credits)
- BUAD 3351 Management (3 credits)
- BUAD 3361 Marketing (3 credits)
- BUAD 3381 Management Information Systems (3 credits)
- BUAD 3771 Financial Management (3 credits)

Senior: All fields of emphasis

- BUAD 4600 Senior Seminar: Business Administration (1 credit)

Sophomore: Indigenous Nations and Marketing Field of Emphasis

- INST 1107 Introduction to Turtle Island (3 credits)

Junior: Indigenous Nations and Marketing Field of Emphasis

- INST 3307 Ojibwe History (3 credits)
- INST 4000 Nation Building and Leadership (3 credits)
- BUAD 3567 Consumer Behavior (3 credits)

Select two courses from the following list: (4000 level courses should be taken as a senior)

- BUAD 3232 Business Statistics II (3 credits)
- BUAD 3568 Professional Selling (3 credits)
- BUAD 4468 Marketing Management (3 credits)
- BUAD 3467 Advertising Management (3 credits)
- BUAD 3569 E-Marketing (3 credits)

Senior: Indigenous Nations and Marketing Field of Emphasis

- INST 4418 Federal Indian Law (3 credits)
- BUAD 4467 Marketing Research (3 credits)
- BUAD 4559 Strategic Management (3 credits)